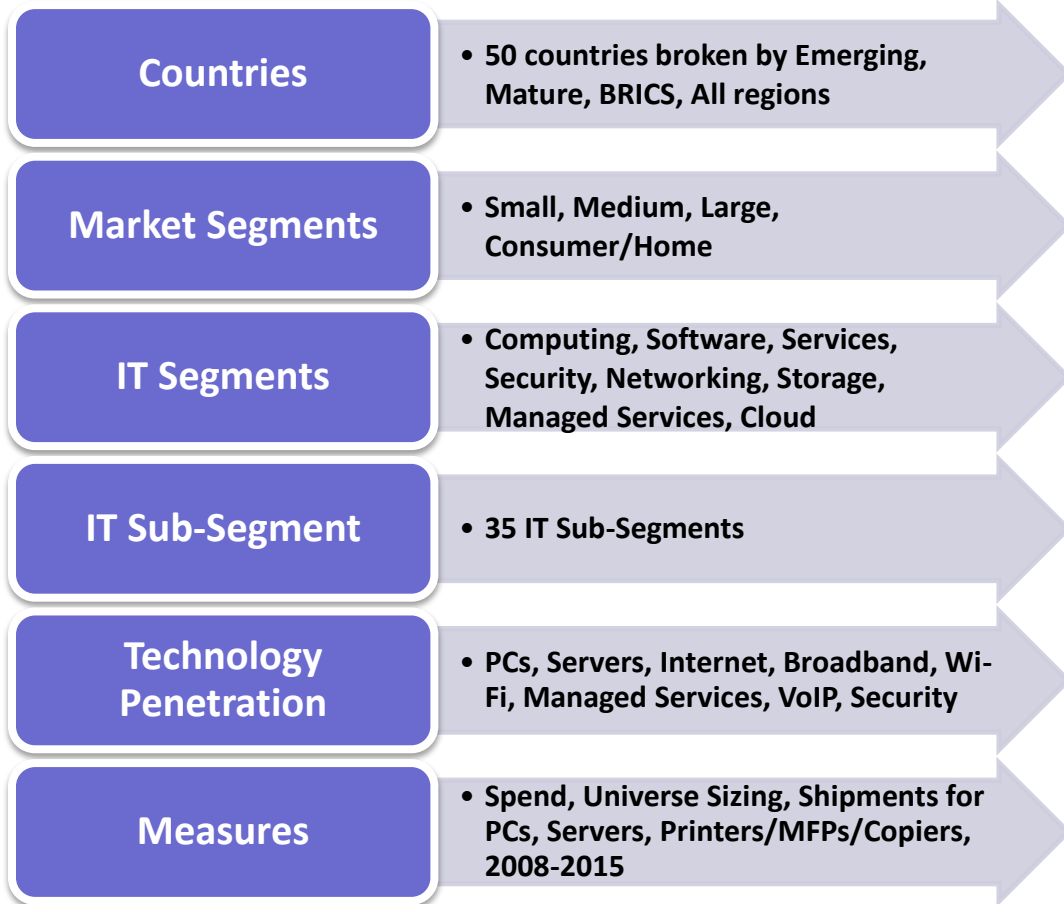
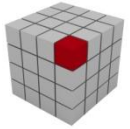




# SMB IT Market Sizing and Forecast- MarketView



## Excel Pivot Table

Spend (US\$M)	Year	2008	2009	2010	2011	2012
Computing Hardware		\$46,999.58	\$47,852.38	\$48,697.56	\$49,802.69	\$51,124.85
Managed Services		\$4,180.80	\$4,542.99	\$4,957.59	\$5,368.19	\$5,816.28
Networking/Datacom		\$4,892.62	\$5,266.29	\$5,742.10	\$6,453.31	\$7,408.78
Services		\$75,391.14	\$78,388.23	\$83,324.76	\$88,745.36	\$95,197.32
Software		\$22,130.23	\$22,605.99	\$23,360.30	\$24,455.98	\$25,806.82
Storage & Security Hardware		\$4,769.41	\$5,063.06	\$5,374.27	\$5,683.23	\$6,010.84
<b>Grand Total</b>		<b>\$158,363.78</b>	<b>\$163,718.94</b>	<b>\$171,456.58</b>	<b>\$180,508.76</b>	<b>\$191,374.90</b>

Backed by Primary Research, Combined with Secondary Data, MarketView's Level of Granularity and Reliability Unmatched

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