



Distribution Channel Universe Sizing



Number of channel partners by type will be provided for the following countries:

- Australia
- Canada
- China
- France
- Germany
- India
- Italy
- Japan
- Korea
- Malaysia
- Poland
- South Africa
- Spain
- Taiwan
- Thailand
- Turkey
- UK
- US

Following Types of Channel Partners

- Reseller/Dealer
- Systems Integrators
- System Builders
- VARs



In addition, Techaisle will also provide number of Channel Partners across 14 countries for Cisco, HP broken out by:

- Country
- City
- Target Market Segment
- Specialization



Deliverables

- PowerPoint
- Excel
- Comparison between Emerging Markets, Mature Markets and Regions

Contact: Inquiry@techaisle.com

Blog: www.techaisle.com/blog

For more information: www.techaisle.com